

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Snowmass Village

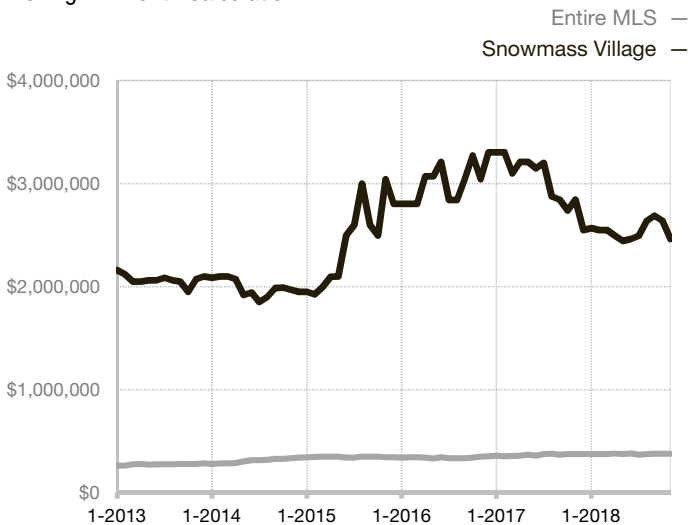
Single Family	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	2	5	+ 150.0%	71	78	+ 9.9%
Sold Listings	6	1	- 83.3%	38	41	+ 7.9%
Median Sales Price*	\$3,100,000	\$2,015,871	- 35.0%	\$2,693,500	\$2,640,000	- 2.0%
Average Sales Price*	\$3,633,333	\$2,015,871	- 44.5%	\$3,459,382	\$3,219,326	- 6.9%
Percent of List Price Received*	88.7%	91.7%	+ 3.4%	91.7%	92.6%	+ 1.0%
Days on Market Until Sale	260	864	+ 232.3%	235	257	+ 9.4%
Inventory of Homes for Sale	75	71	- 5.3%	--	--	--
Months Supply of Inventory	21.4	18.5	- 13.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	14	13	- 7.1%	123	215	+ 74.8%
Sold Listings	10	14	+ 40.0%	94	134	+ 42.6%
Median Sales Price*	\$517,500	\$741,250	+ 43.2%	\$588,000	\$542,500	- 7.7%
Average Sales Price*	\$542,600	\$1,022,045	+ 88.4%	\$935,802	\$763,842	- 18.4%
Percent of List Price Received*	94.7%	96.3%	+ 1.7%	94.7%	95.5%	+ 0.8%
Days on Market Until Sale	358	186	- 48.0%	274	151	- 44.9%
Inventory of Homes for Sale	133	122	- 8.3%	--	--	--
Months Supply of Inventory	15.2	10.2	- 32.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

