

# Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®



## Old Snowmass

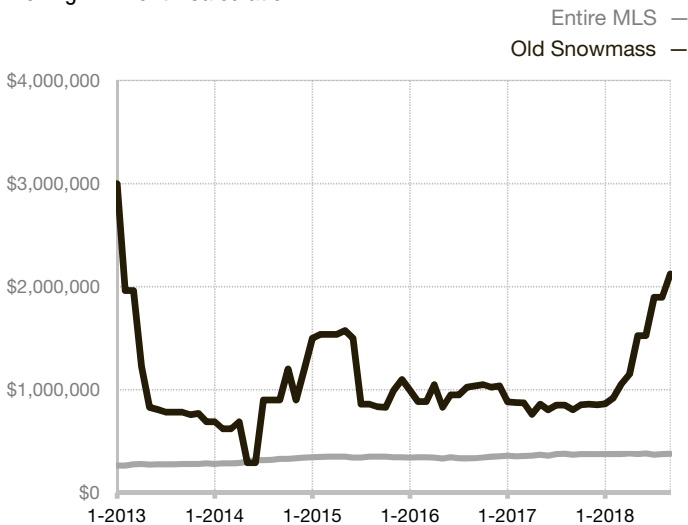
Single Family Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	4	0	- 100.0%	37	25	- 32.4%
Sold Listings	1	2	+ 100.0%	11	15	+ 36.4%
Median Sales Price*	\$637,500	\$1,296,000	+ 103.3%	\$760,000	\$2,575,000	+ 238.8%
Average Sales Price*	\$637,500	\$1,296,000	+ 103.3%	\$1,071,091	\$3,336,200	+ 211.5%
Percent of List Price Received*	91.7%	97.4%	+ 6.2%	92.9%	94.7%	+ 1.9%
Days on Market Until Sale	351	230	- 34.5%	187	214	+ 14.4%
Inventory of Homes for Sale	44	33	- 25.0%	--	--	--
Months Supply of Inventory	30.3	16.5	- 45.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	2	0	- 100.0%	7	2	- 71.4%
Sold Listings	1	0	- 100.0%	5	2	- 60.0%
Median Sales Price*	\$270,000	\$0	- 100.0%	\$265,000	\$337,000	+ 27.2%
Average Sales Price*	\$270,000	\$0	- 100.0%	\$262,400	\$337,000	+ 28.4%
Percent of List Price Received*	94.7%	0.0%	- 100.0%	96.0%	97.8%	+ 1.9%
Days on Market Until Sale	86	0	- 100.0%	124	43	- 65.3%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	4.0	0.8	- 80.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

